UCO/CT/6017

B.Com. DEGREE EXAMINATION,NOVEMBER 2018 III Year VI Semester Core Major- Paper XVII ENTREPRENEURIAL DEVELOPMENT

Time : 3 Hours

Max.marks:75

Section A $(10 \times 2 = 20)$ Marks

Answer any **TEN** questions

- 1. Define Entrepreneur?
- 2. Who is an Fabian Entrepreneur?
- 3. Explain the term 'SIDBI'?
- 4. What do you mean by Term loan?
- 5. Explain the term 'Pay-back-period'?
- 6. What is Cost of capital?
- 7. What do you mean by 'EDP'?
- 8. Write a note on 'NIESBUD'.
- 9. Explain the term 'MSME'?
- 10. What do you mean by Subsidy?
- 11. Define Franchising?
- 12. What is Direct marketing?

Section B $(5 \times 5 = 25)$ Marks

Answer any **FIVE** questions

- 13. Discuss the various problems associated with women entrepreneurs?
- 14. Write a short note on (a) EDP (b) EDII.
- 15. Discuss in detail the various stages of Product life cycle?
- 16. Explain the role of commercial banks in developing small scale industrial (SSI) sector?
- 17. Who is an entrepreneur? Explain the important characteristics of an entrepreneur?
- 18. Differentiate between 'Entrepreneur' & 'Manager'?
- 19. Explain the role of MSME in entrepreneurship development in india?

Section C $(2 \times 15 = 30)$ Marks

Answer any **TWO** questions

- 20. Explain the various schemes for promotion of women entrepreneurs in india?
- 21. Define entrepreneur? Explain different kinds of entrepreneurs?
- 22. Explain the role of government & non government agencies in promoting entrepreneurship in india?
- 23. Discuss in brief the various factors determining the capital structure of a company?

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