B.Com(Hons) DEGREE EXAMINATION, APRIL 2020 I Year I Semester Business Law

Time : 3 Hours

Max.marks:75

Section A $(10 \times 2 = 20)$ Marks

Answer **ALL** the questions

- 1. What is consensus ad idem ?
- 2. State the legal rules regarding consideration.
- 3. Illustrate the difference between illegal and unlawful agreements with an example.
- 4. Explain the meaning of a contingent contract.
- 5. Differentiate actual authority and ostensible authority.
- 6. Under what circumstances agency becomes irrevocable?
- 7. Who is an unpaid seller?
- 8. Distinguish condition and a warranty.
- 9. In what way pledge is different from bailment.
- 10. Explain the meaning of the term 'hypothecation'.

Section B $(5 \times 5 = 25)$ Marks

Answer any **FIVE** questions

- 11. Describe the essentials of a valid contract.
- 12. Under what circumstances is the object or consideration of a contract deemed unlawful? Illustrate with examples.
- What are quasi contracts? Enumerate the quasi-contracts dealt with in sections
 68 to 72 of the Indian Contract act.
- 14. Discuss the different kinds of agents in relation to contract of agency.
- 15. Briefly explain the conditions and warranties implied by law in a contract for the sale of goods.
- 16. What are the rights and obligations of a finder of goods?
- 17. Distinguish coercion and undue influence.
- 18. State the circumstances in which a surety is discharged from liability.

Section C $(2 \times 15 = 30)$ Marks

PART - A - Case Study - Compulsory Question

19. Analyze the following case: Z, a wholesale cloth dealer, appoints Y as his agent for the sale of cloth on the basis of 5% commission on the sale made by him. Y had an agreement with his principal Z that he (Y) could retain part of the sale amount of goods to adjust the commission due to him. Z terminates the agency of Y. Y refuses to hand over the cloth in his possession to Z and claims that he is vested with authority coupled with interest and that agency cannot be terminated, How would you decide? Elaborate your answer with proper justification.

PART - B

Answer any **ONE** questions

- 20. Discuss the different ways in which a contract may be discharged under mutual consent with suitable examples.
- 21. Does the Sale of Goods Act provide for any rules as to delivery of goods? If so, what are they?

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