

**SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN
(AUTONOMOUS)**

**(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC)
Chromepet, Chennai — 600 044.**

M.A. END SEMESTER EXAMINATIONS APRIL - 2022

SEMESTER - III

17PHRCE3001 - Counselling Skills for Managers

Total Duration : 3 Hrs.

Total Marks : 60

Section A

Answer any **SIX** questions ($6 \times 5 = 30$ Marks)

1. Define counselling. Describe any one approach and with an example.
2. Explain empathy and sympathy and distinguish both with example.
3. What do you mean by counselling relationship explain the concept of rapport building in an organization setting?
4. What are the Do's and Dont's of counselling?
5. Explain the role of counsellor how can they play an effective role in their clients life.
6. What is family counselling & explain its impact post covid?
7. Describe the skills of counsellor.
8. If a person is not performing well even if he/she has the potential. How will you motivate him/her?

Section B

Part A

Answer any **TWO** questions ($2 \times 10 = 20$ Marks)

9. Differentiate between psychodynamic, humanistic and behavioural techniques.
10. Illustrate the role of a counsellor in an organization with examples.
11. Describe the process of counselling from beginning to end.
12. How to asses clients problems & explain it with example?

Part B

Compulsory question ($1 \times 10 = 10$ Marks)

13. Critically evaluate the emergence and growth of counselling services.
