SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS)

(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai — 600 044.

B.Com.(Honours) END SEMESTER EXAMINATION APRIL/NOV - 2021

SEMESTER - IV

18UBHCT4A16 - Principles of Management

| Total Duration : 3 Hrs | | Total Marks : 75 |
|------------------------|-----------------|------------------|
| MCQ | : 30 Mins | MCQ : 15 |
| Descriptive | : 2 Hrs.30 Mins | Descriptive : 60 |

Section B

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. Define Management and explain its principles.
- 2. Write briefly on MBO and MBE.
- 3. Differentiate Authority, Responsibility, Power.
- 4. Explain the internal sources of recruitment.
- 5. Explain the techniques of direction.
- 6. Delineate the steps for effective coordination.
- 7. List the steps involved in effective control.
- 8. How to overcome barriers to communication?

Section C

Part A

Answer any **TWO** questions $(2 \times 10 = 20 \text{ Marks})$

- 9. Explain the objectives and steps in planning.
- 10. Elaborate on the problems in delegation and steps to make delegation effective.
- 11. Discuss Maslow and Herzberg's theory of motivation.
- 12. Explain the different styles of leadership.

Part B

Compulsory question $(1 \times 10 = 10 \text{ Marks})$

13. Enumerate the problems in performance appraisal and steps to make it effective.