

**SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN  
(AUTONOMOUS)**

**(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC)  
Chromepet, Chennai — 600 044.**

**M.A. END SEMESTER EXAMINATIONS NOVEMBER - 2022**

**SEMESTER - III**

**20PHRCT3012 - Counselling Skills for Managers**

**Total Duration : 2 Hrs 30 Mins.**

**Total Marks : 60**

**Section A**

Answer any **SIX** questions ( $6 \times 5 = 30$  Marks)

1. State the need for types of counselling.
2. Explain Counselling relationship.
3. Apply the role of spirituality in counselling.
4. Show the differences between counselling and psychotherapy.
5. Sketch the special problems involved in Counselling.
6. Prepare the different approaches to counselling.
7. Show the difference between Empathy and Sympathy.
8. Ascertain the Do's and Don't's of Counselling.

**Section B**

**Part A**

Answer any **TWO** questions ( $2 \times 10 = 20$  Marks)

9. Sketch the process involved in Counselling.
10. Analyse the role of counsellor and role conflicts in counselling.
11. Examine the emergence and growth of counselling services.
12. Appraise on the counselling strategies and interventions in dealing with resistance to change.

**Part B**

Compulsory question ( $1 \times 10 = 10$  Marks)

13. Dissect the application of counselling to organizational settings with focus on Performance counselling.

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