SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS) (Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai — 600 044. M.A. - END SEMESTER EXAMINATIONS NOVEMBER - 2022 SEMESTER - I **20PHRCT1002 - Organisational Behavior**

Total Duration : 2 Hrs 30 Mins.

Total Marks : 60

Section A

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. Define Organizational behaviour and indicate the objectives of studying organizational behaviour.
- 2. Explain why people need to work in groups.
- 3. Classify the types of conflicts in organizations.
- 4. Interpret the role of cultural differences in the functioning of organizations globally.
- 5. Define motivation and explain its different types.
- 6. Classify the types of groups.
- 7. Explain the concept of organizational change and development.
- 8. Examine the international dimensions of organizational behaviour.

Section B

Part A

Answer any **TWO** questions $(2 \times 10 = 20 \text{ Marks})$

- 9. Describe Classical Conditioning and Operant Conditioning theories.
- 10. Relate the hierarchy of needs theory in organizational context.
- 11. Differentiate
 - A) Group vs. Team
 - B) Formal vs. Informal group
- 12. Recommend Coping Strategies for Stress and Conflicts.

Part B

Compulsory question $(1 \times 10 = 10 \text{ Marks})$

13. Examine the need for Multinational Decision Making and Negotiations.
