20UBACT6016

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS) (Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai — 600 044. B.B.A. END SEMESTER EXAMINATIONS APRIL-2023 SEMESTER - VI **20UBACT6016 - Entrepreneurial Development**

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

Section B

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. What are the characteristics of an entrepreneur?
- 2. Describe the importance of marketing feasibility studies in the entrepreneurial process.
- 3. Write a brief note on 'Micro Finance'.
- 4. Explain the project appraisal method for the marketing practices.
- 5. List out the few problems faced by women entrepreneurs.
- 6. Highlight the importance of feasibility study in selecting a new project.
- 7. Explain the need for Institutional finance for small enterprise.
- 8. State the significance of Business Plan.

Section C

Answer any **THREE** questions $(3 \times 10 = 30 \text{ Marks})$

- 9. How would you classify different types of entrepreneur? Briefly explain them.
- 10. Enumerate the problem faced in the conduct of EDP. Give suitable suggestions for various problems.
- 11. Discuss the various steps involved in selection of new business idea.
- 12. Briefly discuss various sources of finance.
- 13. Explain the various steps involved in preparation of project report.
