SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS) (Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai — 600 044. B.B.A. END SEMESTER EXAMINATIONS APRIL-2023 SEMESTER - III

20UBAAT3003 - Retail Environment & Market Research for Business Process Services

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

Section B

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. Discuss the features of CPG industry.
- 2. Generalize the four basic market segmentation in detail.
- 3. Discuss the meaning and types of primary research.
- 4. Organise and explain the types of research methodology.
- 5. Explain in detail about consumer research cycle with flow chart.
- 6. Break down the characteristics of Retail data.
- 7. Classify the types of panels in detail.
- 8. Examine the types of Retailing.

Section C

Answer any **THREE** questions $(3 \times 10 = 30 \text{ Marks})$

- 9. Break down the Recent Trends in CPG industry.
- 10. Express the quantitative and qualitative research methodology in detail.
- 11. Explain about the launches of consumer research for new product.
- 12. Illustrate types of media in media research with example.
- 13. Appraise the functions of Retailer.

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