## 20UCOCT3006

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Total Duration : 2 Hrs 30 Mins.

Total Marks : 60

## Section B

Answer any **SIX** questions  $(6 \times 5 = 30 \text{ Marks})$ 

- 1. Point out the contributions of Henry Fayol to the management theory.
- 2. Explain the significance of Business Management.
- 3. What are the steps involved in decision-making process?
- 4. "Unplanned actions may lead to a mess" Discuss.
- 5. Explain the merits and demerits of line and staff organisation.
- 6. Explain the advantages of delegation of authority.
- 7. Describe Maslow's hierarchy of needs theory.
- 8. List out the principles of coordination.

## Section C

Answer any **THREE** questions  $(3 \times 10 = 30 \text{ Marks})$ 

- 9. Explain the "human relations" theory of management thought.
- 10. Discuss in detail the problems involved in decision making.
- 11. What is span of control? What factors do determine the optimum span?
- 12. What is decentralization? What are its benefits?
- 13. Elaborate different types of Leadership with example.

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