20PHRCT1004

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS) (Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai — 600 044. M.A. (HRM) END SEMESTER EXAMINATIONS NOVEMBER - 2023 SEMESTER - I 20PHRCT1004 - Communication Skills for Managers

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

Section B

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. Write the meaning and importance of communication.
- 2. As a secretary of a company, write a letter to the stakeholders, calling them to attend general body meeting.
- 3. Define Advertisement and explain its attributes.
- 4. Draft a Memorandum announcing appointment of the Manager in your Company.
- 5. What are the five types of approach in business letters?
- 6. Write short notes on agenda.
- 7. Enumerate the tips for effective listening.
- 8. What are the points that will help in negotiations?

Section C

- I Answer any **TWO** questions $(2 \times 10 = 20 \text{ Marks})$
- 9. What is a circular letter? state in which circumstances it is drafted.
- 10. Explain the features of a good presentation.
- Draft the minutes of a meeting of Tata Steels, Chennai, at which the following decisions were taken: a) foreign export b) Appointment of General manager
 c) Diamond jubilee celebration d) any other business matters.
- 12. Discuss the method of resolving conflict through negotiations.

II - Compulsory question $(1 \times 10 = 10 \text{ Marks})$

13. Draft your own curriculum vitae to apply for the post of HR.
