

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN  
(AUTONOMOUS)

(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC)  
Chromepet, Chennai — 600 044.

M.A. (HRM) END SEMESTER EXAMINATIONS NOVEMBER - 2023

SEMESTER - III

**20PHRCT3012 - Counselling Skills for Managers**

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

### **Section B**

Answer any **SIX** questions ( $6 \times 5 = 30$  Marks)

1. State the need and types of counselling.
2. Explain the role of a counsellor while assessing the client problems.
3. Classify the dos and don'ts of counselling.
4. Illustrate an instance of counselling to the employee in an organisation.
5. Describe the various steps involved in the counselling process.
6. Relate the role conflicts in counselling.
7. Explain the various counselling strategies.
8. Examine the special problems in counselling.

### **Section C**

I - Answer any **TWO** questions ( $2 \times 10 = 20$  Marks)

9. Describe the growth of counselling as a professional service in India.
10. Predict a situation where a counsellor must empathise and sympathise.
11. Justify if counselling requires spiritual dimension. Why/ why not?
12. Distinguish between counselling and psychotherapy.

II - Compulsory question ( $1 \times 10 = 10$  Marks)

13. Evaluate the purpose of performance counselling

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