20PHRET4003

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS) (Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai — 600 044. M.A. (HRM) END SEMESTER EXAMINATIONS NOVEMBER - 2023 SEMESTER - IV **20PHRET4003 - Entrepreneurship Development**

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

Section B

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. State the characteristics of a successful entrepreneur.
- 2. Explain plant location of small-scale industries.
- 3. Classify the problems and possibilities of ancillary industries.
- 4. Illustrate a pricing strategy for a premium FMCG product.
- 5. Describe the various steps involved in organising and operating small scale business.
- 6. Relate the problems faced by small scale industries.
- 7. Explain the benefits and risks involved in start-ups.
- 8. Examine the special problems in women entrepreneurship.

Section C

I - Answer any **TWO** questions $(2 \times 10 = 20 \text{ Marks})$

- 9. Describe the case histories of successful entrepreneurs.
- 10. Predict the cultural and social environment in promoting entrepreneurship.
- 11. Classify the various small-scale industries.
- 12. Analyse the role of incubators in entrepreneurship development.

II - Compulsory question $(1 \times 10 = 10 \text{ Marks})$

13. Evaluate the role of self-help groups and government organisations supporting entrepreneurship development.
