

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN
(AUTONOMOUS)

(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC)

Chromepet, Chennai — 600 044.

M.A(HRM) END SEMESTER EXAMINATIONS NOVEMBER - 2023

SEMESTER - III

17PHRCE3001 - Counselling skills for Managers

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

Section B

Answer any **SIX** questions ($6 \times 5 = 30$ Marks)

1. Define Counselling. Describe any one approach and with an example.
2. Explain empathy and sympathy and distinguish both with example.
3. What is family Counselling & explain its impact post covid?
4. Enumerate the approaches of Counsellor.
5. Explain the developing strategies for Counselling process.
6. If a person is not performing well even if he/she has the potential. How will you motivate him/her?
7. Identify some of the important points to be kept in mind in maintaining Counselling relationship.
8. Sketch the importance of Rapport building in Counselling.

Section C

I - Answer any **TWO** questions ($2 \times 10 = 20$ Marks)

9. Interpret the emergence and growth of Counselling.
10. Ascertain the Do's and Dont's of Counseling.
11. Discuss the spiritual dimensions involved in Counselling.
12. Illustrate the process involved in Counselling.

II - Compulsory question ($1 \times 10 = 10$ Marks)

13. Critically evaluate the emergence and growth of Counselling services.
