21UBBCT3008

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN (AUTONOMOUS) (Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC) Chromepet, Chennai - 600 044. B.Com. BIM- END SEMESTER EXAMINATIONS APRIL - 2024 SEMESTER - III 21UBBCT3008 - Business Communication

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

## Section B

Answer any **SIX** questions  $(6 \times 5 = 30 \text{ Marks})$ 

- 1. List the guidelines for effective business communication.
- 2. Discuss the kinds of business letters used in organisation.
- 3. Classify the types of agent under Import-Export.
- 4. Explain the significance of writing meeting minutes and agenda in business communication.
- 5. Write the importance of ethical behaviour in workplace.
- 6. State the purpose and layout of business letter.
- 7. Draft a sample Job application letter.
- 8. Summarise the purpose of Sales promotion letter and draft a model.

## Section C

Answer any **THREE** questions  $(3 \times 10 = 30 \text{ Marks})$ 

- 9. Describe the types of communication applied in business organization.
- 10. Outline the letter of enquiry and replies used in business communication with sample letters.
- 11. Elucidate the types of bank correspondence with suitable examples.
- 12. Discuss in detail the steps involved in writing a business report.
- 13. Summarise the do's and don'ts of telephone etiquette in a professional business environment.

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