21UPAET6002

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Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

Section B

Answer any **SIX** questions $(6 \times 5 = 30 \text{ Marks})$

- 1. How does the business environment impact strategic decision-making within organizations?
- 2. What is SWOT analysis, and why is it considered a valuable tool in strategic management?
- 3. Explain the nature of strategic management.
- 4. Examine the role of production management in formulating a functional strategy to improve efficiency and quality.
- 5. How do organizations align their strategies with their mission, vision, and core values?
- 6. Examine the key components of the GE Matrix, including market attractiveness and competitive strength.
- 7. Discuss the stages involved in the strategic planning process for a manufacturing company.
- 8. Justify how a marketing department can formulate a functional strategy to increase market share for a product.

Section C

Answer any **THREE** questions $(3 \times 10 = 30 \text{ Marks})$

- 9. Discuss the influence of external factors such as economic conditions, technological advancements, and legal/regulatory frameworks on the business environment.
- 10. Compare and contrast the strategic roles and responsibilities of top-level, middlelevel, and lower-level managers within an organization.
- 11. Explain the concept of the BCG Matrix and its relevance in strategic management.
- 12. Describe the process of generating strategic alternatives during strategy formulation. What factors should organizations consider when evaluating strategic alternatives?

13. Evaluate how the human resources functional strategy contributes to creating a positive organizational culture and enhancing employee engagement.
