

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN  
(AUTONOMOUS)

(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC)  
Chromepet, Chennai - 600 044.

M.Com. A&F - END SEMESTER EXAMINATIONS - NOV'2024  
SEMESTER - I

**24PAFET1B01 - Leadership Skills**

Total Duration : 1 Hrs.30 Mins.

Total Marks : 40

**Section B**

Answer any **TEN** questions ( $10 \times 2 = 20$  Marks)

1. What are the three sources of conflict?
2. What does the "T" in TREAT Leadership represent?
3. What is the meaning of sunk cost bias?
4. What is meant by automatic cycle of behavior?
5. What does the quote "The measure of a man is what he does with power" mean?
6. What common fears do individuals have regarding change?
7. What are the characteristics that an expert should possess for making spontaneous decisions?
8. What are the key components of emotional intelligence?
9. What are the two broad dimensions used to categorize subordinates?
10. What are the principles of supportive communication?
11. Who should be the initial members of a guiding coalition?
12. Explain some outcomes of adopting a win-win approach in professional relationships.

**Section C**

Answer any **FOUR** questions ( $4 \times 5 = 20$  Marks)

13. Classify what role does demonstrating results play in gaining a boss's attention and trust.
14. Examine the key leadership behaviors are exemplified by Kunti throughout the Mahabharata.
15. Justify what does it mean to communicate in a conjunctive manner.
16. Explain the meaning of self-efficacy and its significance in the context of personal and professional development.

**Contd...**

17. Explain how empowerment is crucial for star performers within a team.
18. Classify the strategies can be employed to motivate unfairly treated individuals in a team.

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